## BALANCE SHEET

As at Mar. 31, 2008
Unit: VND

| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,960,704,738,696 | 1,937,042,059,842 |
| I | Cash \& Cash equivalents | 110 | (IV.1) | 156,827,574,289 | 315,813,386,380 |
| 1 | Cash | 111 |  | 156,827,574,289 | 315,813,386,380 |
| II | Short-term financial investments | 120 | (IV.2) | 23,136,971,796 | 23,403,132,978 |
| 1 | Short-term investments | 121 |  | 23,136,971,796 | 23,403,132,978 |
| III | Short-term receivables | 130 | (IV.3) | 1,091,322,521,469 | 459,656,636,399 |
| 1 | Trade accounts receivables | 131 |  | 1,068,146,847,163 | 437,436,037,623 |
| 2 | Prepayment to suppliers | 132 |  | 7,185,747,816 | 6,238,604,785 |
| 3 | Other receivables | 138 |  | 15,989,926,490 | 15,981,993,991 |
| IV | Inventories | 140 | (IV.4) | 571,065,531,480 | 1,015,693,072,975 |
| 1 | Inventories | 141 |  | 571,065,531,480 | 1,015,693,072,975 |
| V | Other short-term assets | 150 | (IV.5) | 118,352,139,662 | 122,475,831,110 |
| 1 | VAT deductible |  |  | 6,431,176,719 | 8,954,923,303 |
| 2 | Tax and accounts receivable from State budget | 152 |  | 1,211,274,424 | 3,184,774,013 |
| 3 | Other short-term assets | 158 |  | 110,709,688,519 | 110,336,133,794 |
| B | LONG-TERM ASSETS (200=210+220+230+240+250+260) | 200 |  | 1,197,802,921,215 | 1,129,762,007,642 |
| I | Long-term receivables | 210 |  | - | - |
| II | Fixed assets | 220 |  | 183,463,976,221 | 127,189,817,556 |
| 1 | Tangible fixed assets | 221 | (IV.6) | 44,922,204,431 | 47,933,462,066 |
|  | - Historical cost | 222 |  | 266,279,198,773 | 266,279,198,773 |
|  | - Accumulated depreciation (*) | 223 |  | $(221,356,994,342)$ | $(218,345,736,707)$ |
| 2 | Finance leases fixed assets | 224 |  | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation (*) | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | (IV.7) | 951,740,000 | 951,740,000 |
|  | - Historical cost | 228 |  | 2,379,350,000 | 2,379,350,000 |
|  | - Accumulated depreciation (*) | 229 |  | (1,427,610,000) | (1,427,610,000) |
| 4 | Construction in progress | 230 | (IV.8) | 137,590,031,790 | 78,304,615,490 |
| III | Property investment | 240 | (IV.9) | 9,964,540,214 | 10,020,276,000 |
|  | - Historical cost | 241 |  | 11,133,640,000 | 11,133,640,000 |
|  | - Accumulated depreciation (*) | 242 |  | (1,169,099,786) | (1,113,364,000) |
| IV | Long-term financial investments | 250 | (IV.10) | 1,002,426,480,450 | 991,333,350,450 |
| 1 | Investment in associate or joint-venture companies | 252 |  | 279,844,326,450 | 279,844,326,450 |
| 2 | Other long-term investments | 258 |  | 722,582,154,000 | 711,489,024,000 |
| V | Other long-term assets | 260 | (IV.11) | 1,947,924,330 | 1,218,563,636 |
| 1 | Long-term prepaid expenses | 261 |  | 1,947,924,330 | 1,218,563,636 |
|  | TOTAL ASSETS (270=100+200) | 270 |  | 3,158,507,659,911 | 3,066,804,067,484 |
| A | LIABILITIES (300=310+320) | 300 |  | 790,262,703,400 | 634,108,014,544 |
| I | Short-term liabilities | 310 |  | 784,222,365,776 | 628,050,736,920 |
|  | Short-term borrowing | 311 | (IV.12) | 523,228,925,906 | 434,803,138,190 |


| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| 2 | Trade accounts payable | 312 | (IV.13) | 55,959,599,010 | 54,798,316,381 |
| 3 | Advances from customers | 313 | (IV.13) | 134,456,000 | 40,000,000 |
| 4 | Taxes and payable to state budget | 314 | (IV.14) | 3,538,671,604 | 9,727,650,720 |
| 5 | Payable to employees | 315 |  | 11,354,936,718 | 30,053,329,705 |
| 6 | Payable expenses | 316 | (IV.15) | 2,088,960,962 | 2,435,451,357 |
| 7 | Other short-term payables | 319 | (IV.16) | 187,916,815,576 | 96,192,850,567 |
| II | Long-term liabilities | 330 | (IV.17) | 6,040,337,624 | 6,057,277,624 |
| 1 | Other long-term payables | 333 |  | 4,262,571,496 | 4,262,571,496 |
| 2 | Provision for unemployment allowance | 336 |  | 1,777,766,128 | 1,794,706,128 |
| B | OWNER'S EQUITY (400=410+430) | 400 |  | 2,368,244,956,511 | 2,432,696,052,940 |
| I | Capital sources and funds | 410 | (IV.18.1) | 2,367,416,558,660 | 2,424,244,126,067 |
| 1 | Paid-in capital | 411 |  | 654,000,000,000 | 545,000,000,000 |
| 2 | Share premiums | 412 |  | 1,563,054,722,378 | 1,633,495,025,600 |
| 3 | Treasury stock | 414 |  | (22,000,000,000) | - |
| 4 | Investment and development fund | 417 |  | 90,182,944,397 | 211,511,395,931 |
| 5 | Financial reserve fund | 418 |  | 34,158,108,676 | 34,237,704,536 |
| 6 | Retained after-tax profit | 42 |  | 48,020,783,209 | - |
| II | Budget sources | 430 |  | 828,397,851 | 8,451,926,873 |
| 1 | Bonus and welfare funds | 431 |  | 828,397,851 | 8,451,926,873 |
|  | TOTAL RESOURCES (430=300+400) | 440 |  | 3,158,507,659,911 | 3,066,804,067,484 |

INCOME STATEMENT
Quarter 1/2008

| Items | Code | Note | Quarter 1/2008 | Quarter 1/2007 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Sales | 01 | (19) | 782,970,725,476 | 713,891,359,492 |
| 2. Deductions | 03 | (19) | 0 | 50,477,640 |
| 3. Net sales and services (10=01-03) | 10 | (19) | 782,970,725,476 | 713,840,881,852 |
| 4. Cost of goods sold | 11 | (21) | 712,921,267,095 | 624,623,613,350 |
| 5. Gross profit (20 = 10-11) | 20 |  | 70,049,458,381 | 89,217,268,502 |
| 6. Financial income | 21 | (20) | 4,346,349,843 | 1,716,086,134 |
| 7. Financial expenses | 22 | (22) | 5,187,476,919 | 14,929,154,955 |
| Include: Interest expense | 23 |  | 4,758,940,195 | 11,888,793,752 |
| 8. Selling expenses | 24 |  | 3,211,501,935 | 12,504,139,789 |
| 9. General \& administrative expenses | 25 |  | 14,082,469,144 | 12,900,446,455 |
| 10. Net operating profit [30 = 20 + (21-22)-(24+25)] | 30 |  | 51,914,360,226 | 50,599,613,437 |
| 11. Other income | 31 |  | 0 | 1,947,736,000 |
| 12. Other expenses | 32 |  | 0 | 0 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 0 | 1,947,736,000 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 51,914,360,226 | 52,547,349,437 |
| 15. Corporate income tax | 51 | (24) | 3,893,577,017 | 3,941,051,208 |
| 16. Profit after tax ( $60=50-51$ ) | 60 |  | 48,020,783,209 | 48,606,298,229 |

## CASH FLOWS STATEMENT

## Quarter 1/2008 (Direct method)

| No. | Items | Code | Quarter 1/2008 | Quarter 1/2007 |
| :---: | :---: | :---: | :---: | :---: |
| I. | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1 | Cash received from sale or services and other revenue | 01 | 159,974,659,864 | 352,990,199,416 |
| 2 | Cash paid for supplier | 02 | -251,786,312,118 | -362,990,000,368 |
| 3 | Cash paid for employee | 03 | -34,137,537,409 | -34,122,400,262 |
| 4 | Cash paid for interest | 04 | -4,758,940,195 | -11,888,793,752 |
| 5 | Cash paid for corporate income tax | 05 | -13,185,204,947 | -4,434,146,486 |
| 6 | Other receivables | 06 | 10,797,787,992 | 368,893,701,357 |
| 7 | Other payables | 07 | -49,532,403,249 | -194,043,496,133 |
|  | Net cash provided by (used in) operating activities | 20 | -182,627,950,062 | 114,405,063,772 |
| II. | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 | -71,751,440,369 | -644,052,545 |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  |  |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  |  |
| 5 | Cash paid for joining capital in other companies | 25 | 0 | -52,000,000,000 |
| 6 | Withdrawal of capital in other companies | 26 |  |  |
| 7 | Cash received from interest, dividend and distributed profit | 27 | 6,967,790,624 | 656,885,306 |
|  | Net cash used in investing activities | 30 | -64,783,649,745 | -51,987,167,239 |
| III. | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2 | Cash paid to owners equity, repurchase issued stock | 32 |  |  |
| 3 | Cash received from long-term and short-term borrowings | 33 | 305,600,082,291 | 388,227,495,462 |
| 4 | Cash paid to principal debt | 34 | -217,174,294,575 | -361,266,495,247 |
| 5 | Cash paid to financial lease debt | 35 |  |  |
| 6 | Dividend, profit paid for owners | 36 |  |  |
|  | Net cash (used in) provided by financing activities | 40 | 88,425,787,716 | 26,961,000,215 |
|  | Net cash during the period (20+30+40) | 50 | -158,985,812,091 | 89,378,896,748 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 315,813,386,380 | 43,904,416,988 |
|  | Influence of foreign exchange fluctuation | 61 |  |  |
|  | CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 156,827,574,289 | 133,283,313,736 |

